



## Global Partnership Program

Global Mortgage Group is the world’s leading international financing super-broker created to offer alternative financing solutions for HNW investors. With over 100 years combined experience in financial institutions and markets, our team has access to an expansive global network including 300+ direct lending relationships – providing unparalleled reach and breadth of financing solutions for our international clientele. As a GMG partner, our team of former investment and private bankers work with sophistication, attending to you and your clients with the highest standard of care and service.

### FINANCING SOLUTIONS FOR:

- Real Estate (core strength)
- Listed Shares
- Liquid Debt instruments
- Aviation
- Vessel
- Crypto

### REAL ESTATE FINANCING SOLUTIONS IN:

- US (America Mortgages, Inc)
  - Australia
  - United Kingdom
  - Canada
  - UAE, Dubai
  - Selected Asia & Europe \*
- (\*We work with carefully-selected regulated partners)

### TYPES OF PARTNERS

- Client Advisors
- Financial Intermediaries
- Independent Wealth Managers
- Corporate Services Advisors
- Private Banks
- Wealth Planners
- External Asset Managers & Family Offices

### TYPES OF CLIENTS

- HNW Individuals and Families
- Foreign Nationals purchasing international real estate
- Expats requiring a mortgage back home
- Entrepreneurs with lumpy income
- Prefer to work with Non-banks
- Family Offices
- Clients who would like to ring-fence assets

### WHY PARTNERS WORK WITH GMG

- Enhance client relationship & offering
- Ability to assist client without risking loss to competitor
- Industry knowledge
- Solution focused
- Partnership approach (we treat our partners as our clients)
- Sharing of fees received from the transactions\*  
*(\*Fees vary on complexity, size, asset and jurisdiction)*

### WHY CLIENTS WORK WITH GMG

- Professional and sophisticated service
- Access to non-traditional financing options
- Unbiased service approach (we don’t sell anything)
- We source specific financing solutions to match the client’s requirements
- Breadth and Depth with over 300 direct lending relationships globally
- Full transparency on fees, costs and procedures



# The Power of "YES"!

## POPULAR FINANCING SOLUTIONS

## USE OF FUNDS

**High value residential mortgages**  
(\$5M-100M)

Mortgage financing where traditional or private bank financing is not available

**Residential Bridge loans**

Cash out equity to be used towards other investments:

- Where speed is the priority
- Mortgage in countries where financing is not available
- Wealth planning products
- Asset acquisitions
- To acquire property quickly, then take time to refinance through traditional financing
- Where borrowers are unable to show financials

**Structured debt financing**

Construction, development, mezzanine, repositioning and stabilization, commercial, office, hospitality.

**Multi-jurisdictional and asset portfolio financing**

Cross border financing for real estate assets

**Listed shares, debt and crypto financing**

Monetizing the equity value towards other investments

## CLIENT ENGAGEMENT PROCESS

### 1. CLIENT INTRODUCTION

- Partner introduces client to GMG



### 2. CLIENT DISCUSSES REQUIREMENTS WITH GMG

- Client discusses financing requirements with GMG Financing Specialist
- GMG team researches financing options



### 5. FUNDING

- Client receives funding
- Partner receives referral fee from GMG



### 4. LOAN APPROVAL

- Lender approves loan
- GMG team works with client to complete remaining conditions



### 3. CLIENT CHOOSES LOAN OPTION

- GMG discusses loan options with client
- Client decides on preferred loan option
- GMG works with the client to submit loan application

